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<http://www.lead2pass.com/mb2-712.html> QUESTION 46 In a Dynamics CRM organization, you create a custom entity named Location. You need to create a hierarchical set of location records. What should you do? A. Create a many-to-many (N:N) relationship between two different entities and set Hierarchical to Yes for the relationship definition. B. Create a many-to-many (N:N) relationship between the same entity and set Hierarchical to Yes for the relationship definition. C. Create a one-to-many (1:N) relationship between the same entity and set Hierarchical to Yes for the relationship definition. D. Create a one-to-many (1:N) relationship between two different entities and set Hierarchical to Yes for the relationship definition. Answer: C Explanation: In Microsoft Dynamics CRM, hierarchical data structures are supported by self-referential one-to-many (1:N) relationships of the related records. <https://technet.microsoft.com/library/dn832068.aspx> QUESTION 47 You create a business rule that has a Set business required action for a field. The action has a Status of Business Required when a condition is met. Users report that when they change the value so that the condition is false, the field is still required. You need to ensure that the field is required only if the condition is true. What should you do? A. Create an Else statement that has no conditions and a Set Default action to reset the field to Not Business Required. B. Use a business rule formula to set the required level of the field. C. Change the scope of the business rule to All Forms. D. Create an Else statement that has no conditions and a Set business required action. Configure the action to have a Status to Not Business Required. Answer: D QUESTION 48 You import a managed solution that contains a custom entity named Loan. Loan is enabled for customization. You need to add a new field to the Loan entity. What are two possible ways to achieve the goal? Each correct answer presents a complete solution. A. Open the imported solution, locate the Loan entity, and then add the new field. B. Create a new solution, add the existing Loan entity, and then add the new field. C. Modify the Managed Properties of the Loan entity in the imported solution. D. Open the default solution, locate the Loan entity, and then add the new field. Answer: AB QUESTION 49 You are configuring a sales process in Microsoft Dynamics CRM. The sales process needs to have an additional stage if the probability field value is greater than 50%. Which three actions should you perform? Each correct answer presents part of the solution. Choose three. A. Add a branch rule to define the condition that should display the high probability stage. B. Add a stage to the branch for the high probability opportunity condition. C. Create a business process flow for your sales process. D. Create a business rule to conditionally switch between business process flows if the probability is greater than 50%. E. Create a second business process flow for the high probability opportunities. Answer: ABC QUESTION 50 You are developing a Microsoft Dynamics CRM solution for a company. Your solution utilizes an HTML Web Resource on the Account form. Company employees use Microsoft Dynamics CRM Mobile client for iPad, Android, and Windows. How will this environment affect the user experience? A. The users will not be able to view the Web Resource and will need to use the desktop client instead. B. The users can view the Web Resource, as long as it is within one of the first five tabs of the default form. C. The users will have to download and install an update rollup in order to view the Web Resource. D. The users will not be able to use the Web Resource until their security role is updated with ISV Customizations privileges. Answer: A QUESTION 51 You use Microsoft Dynamics CRM Goal Management to define sales goals over a period of time. You need to track actual and in-progress values for sales. Which goal metric should you configure? A. Amount Data Type B. Rollup Fields C. Metric Type D. Fiscal Periods Answer: A QUESTION 52 What should you configure before you Create goals in Microsoft Dynamics CRM? A. Fiscal Period B. Target Value C. Goal Owner D. Goal Metric Answer: C QUESTION 53 To which Microsoft Dynamics CRM object can you apply business rules? A. A dashboard B. A form C. A view D. A chart Answer: B QUESTION 54 A user assigns an account to a specific user in Microsoft Dynamics CRM. What are two effects of the default Parental Relationships between Account and Task and between Account and Email? Each correct answer presents a complete solution. Choose two. A. All tasks and emails related to this account via the to attribute are also assigned to this user. B. All tasks and emails related to this account via the to attribute are also shared to this user. C. All tasks and emails related to this account via the regarding attribute are also shared to this user. D. All tasks and emails related to this account via the regarding attribute are also assigned to this user. Answer: AD QUESTION 55 You are creating charts for a dashboard in Microsoft Dynamics CRM. Which three types of charts can you use for multi-series charts? Each correct answer presents a complete solution. Choose three. A. column B. pie C. funnel D. line E. area Answer: ADE QUESTION 56 You create a new solution for your company in Microsoft Dynamics CRM. At which three levels can you configure auditing? Each

correct answer presents a complete solution. Choose three A. user B. attribute C. business unit D. entity E. organization

Answer: BDE QUESTION 57 You are creating a security role in Microsoft Dynamics CRM. You want users with the role to be able to add notes to cases. Which two privileges should you add to the role? Each correct answer presents part of the solution. Choose two.

A. Append privilege on cases B. Append privilege on notes C. Append To privilege on cases D. Append To privilege on notes

Answer: BC QUESTION 58 You are configuring user access in Microsoft Dynamics CRM. You need each account to have a unique group of people who have write permissions to the account. What should you do? A. Have Dynamics CRM automatically create access teams for each record, and manually share the account with the appropriate B. Create an owner team, and assign the accounts to the owner team. C. Create an access team template, and add to the account form a sub-grid that references the access team template. D. Manually create an access team record for each account and assign the account to the access team. Answer: C

QUESTION 59 An organization acquires your company. You need to change the root business unit in Microsoft Dynamics CRM.

What should you do? A. Rename the root business unit with the new company name. B. Create a new business unit and reassign it as the root business unit. C. Rename the organization in the System Settings. D. Create a new business unit and re-parent the original root business unit Answer: A

QUESTION 60 You are customizing Microsoft Dynamics CRM. You want to create a new custom entity Project. You need to be able to assign owner teams to it. Which ownership type should you use? A. access team B.

organization C. owner team D. user or team Answer: D

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